### Data sheet

# Cloud Financial Management for Construction

## Build a better business with a modern cloud accounting solution

By combining the proven Sage Intacct platform with Timberline's 40+ years of experience serving the construction industry, we help you navigate the complex demands and nuance of construction financial management. Construction companies face unique challenges: from compliance reporting to generating accurate job profitability metrics and providing real-time visibility—we want you to spend less time on administrative tasks and more time on what really matters—building the world all around us.

#### **Built for construction**

Manual processes drain productivity and create challenges for all areas of the business. If you're managing multiple jobs, increased workload demands, and new contract requirements, we've built our construction financial management solution with you in mind. Sage Intacct customers have experienced efficiency gains up to 75% and find they have more time to dedicate to strategic decision making.

We provide intuitive construction accounting with a dimensional general ledger, accounts payable automation, comprehensive job tracking and billing, automated revenue recognition, easy-to-use reporting and dashboards, and a rock-solid audit trail.

#### **Real-time visibility and insights**

Construction company leaders need visibility into financial and operational metrics to make timely, data-driven decisions about jobs, staffing, subcontractors, and more. Sage Intacct's real-time reporting allows you to measure performance for financial, operational, and outcome metrics. Every transaction in the system is tagged with dimensions, so finance teams can sort, view, filter, and report on the specific information they need. Using dimensional insight, some of our customers have increased project profitability by up to 25%.

#### True cloud technology with open API

As an innovator in the cloud space, Sage Intacct Construction has honed a true cloud model. Sage Intacct Construction was built to deliver multi-tenant financial management, on a platform purpose-built for finance. This allows all users to be on the same version, without complicated and expensive upgrades. Our open API enables a connection to existing or future systems. This means you can leverage key data from the field, payroll, budgeting, customer relationship management solutions, and others to track metrics that are critical to your organization's financial and operational success.



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Project Performance							1 📾 All k	cations v G	iC ProjectsGC Proj ~	Clear	+ © C 2
Project Profit Margin \$819,076			Project Profit Margin %		Monthly Project Margin \$105,999		Active Job Count		New Jobs This Month		
	inception to date	inception		this month to date +\$105,999 vs. prior month		inception to date		this month	this month +1 vs. prior month		
<ul> <li>Project Overview 10/03/2022 03:51:03 PM</li> </ul>											7 <b>080</b> 0
		Contract Amount	Project Estimate	Est Gross Profit	EST PM %	Commitments	Total Billed	Total Cost Gross	Profit % Spent	% Billed	Project Margin
Projects 20-001 - LaQuinta - Houston 20-002 - Fullerton Warehouse - Houston 20-003 - Fullerton Warehouse - San Antor 20-004 - Fullerton Warehouse - Dallas 20-005 - LaQuinta - Austin 20-005 - LaQuinta - Dallas	nio	1,434,830 3,181,070 3,516,339 3,181,070 1,650,056 2,179,490	0 2,857,149 2,857,148 2,862,582 0 1,888,874	1,434,830 323,921 659,191 318,488 1,650,056 290,616	100.00 % 10.18 % 18.75 % 10.01 % 100.00 % 13.33 %	635,595 1,717,105 1,099,000 1,399,800 719,306 745,806	338,057 1,082,398 425,288 924,749 508,584 0	821,511 26 301,304 12 752,682 17 381,231 12 36,000 (36	4,786 0.00 % 0.888 28,75 % 3,984 10.55 % 2,066 26.29 % 7,353 0.00 % 5,000) 1.91 %	23.56 % 34.03 % 12.09 % 29.07 % 30.82 % 0.00 %	19.16 % 24.10 % 29.15 % 18.61 % 25.04 % 0.00 %
21-001 - Fullerton Warehouse - Frisco Total Projects		5,105,789 20,248,644	4,254,824 14,720,577	850,965 5,528,067	16.67 % 27.30 %	0 6,316,712	106,000 3,385,076		6,000 0.00 % 9,077 17.43 %	2.08 % 16.72 %	100.00 % 24.20 %
<ul> <li>Project Profitability 10/03/2022 03:51:04 PM</li> </ul>											7/2Q@@
	LaQuinta - F Inception 05/3		n Warehouse - Houston Inception To Date 05/31/2021 Actual	Fullerton Warehouse - San Antonio Fulle Inception To Date 05/31/2021 Actual		ullerton Warehouse - Dallas Inception To Date 05/31/2021 Actual	LaQuinta - Austin LaQuinta - Dallas Inception To Date Inception To Date 05/31/2021 05/31/2021 Actual Actual			arehouse - Frisco Inception To Date 05/31/2021 Actual	All Jobs Inception To Date 05/31/2021 Actual
Project_Profit_Margin Project Revenue 4000 - Revenue Total Project Revenue		057.06	1.082.398.31 1.082.398.31		25.288.10 25.288.10	924,748.65 924,748.65	508,583.31 508,583.31	0.00	)	105,999.99 105,999.99	3,385,075,50 3,385,075,50
Project Cost 5001 - Cost of Sales - Labor 5002 - Cost of Sales - Subcontract 5003 - Cost of Sales - Materials	27 243	343.00 580.00 847.60	23,192.00 655,800.00 141,819.04		23,104.00 77,500.00 0.00	22,682.00 729,300.00 0.00	28,331.0 352,400.0 0.0	0.00 0 34,000.00 0 0.00		0.00 0.00 0.00	124,652.00 2,292,580.00 143,666.64
5005 - Cost of Sales - Other Total Project Cost		500.00 270.60	700.00 821,511.04		700.00 01.304.00	700.00	500.00 381.231.00			0.00	5,100.00 2,565.998.64
Total Project_Profit_Margin		786.46	260,887,27		23,984.10	172,066.65	127,352.35			105,999.99	819.076.86
Project Profit Margin %		9.16 %	24.10 %		29.15 %	18.61 %	25.04 9			100.00 %	24.20 %
2.0	-					10.01 %	20.04 /		-		

Sage Intacct dashboards provide visibility into critical metrics that drive your mission—like role-based dashboards, outcome metrics, compliance, and more.

#### Capabilities include:

- Accounts Payable
- Accounts Receivable
- Allocations Management
- Budgeting & Planning
- Cash Management
- Dimensional General Ledger
- Fixed Assets
- Project Costing and Billing
- Multi-entity & Global Consolidations
- Purchasing
- Reporting and Dashboards
- Revenue Recognition
- Spend Management
- Time & Expense

#### **Recognized by finance experts**

- **AICPA**: Sage Intacct is the first and only preferred provider of the AICPA.
- **Gartner**: Sage Intacct received the highest score in Core Financials for the Lower Midsize Enterprises Use Case in Gartner's Critical Capabilities Report in May 2021.
- **G2 Crowd**: Sage Intacct has the highest customer satisfaction score for the Accounting Software, and ERP Systems categories on G2, a leading business software review platform.

"Sage Intacct's reports and dashboards let us drill into revenue and expenses for any project in real-time and ensure a huge time savings to our finance team. With this flexible way of looking at the data, we're able to give senior management timely access to valuable business performance insight, rather than delivering outdated reports months later."

~ Debora Hester, Controller, GeoTechnologies, Inc

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